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Proposed Job Description

IOWA STATE UNIVERSITY, Ames, IA

Q1 Agricultural Economics
M20 Business Economics
M13 Entrepreneurship and Business Start-ups

The Department of Economics seeks candidates for the Bruce Rastetter Endowed Chair of Agricultural Entrepreneurship. The successful candidate will lead the newly created Agricultural Entrepreneurship Initiative to encourage and foster entrepreneurship across the College of Agriculture and Life Sciences at Iowa State University.

The focus of the ISU agricultural entrepreneurship program is on teaching students how to think and behave in an entrepreneurial fashion in their own or existing businesses, agencies, or NGOs, as well as encourage them to become involved in entrepreneurial activities. The successful candidate will work closely with Iowa State faculty as well as the business community to build a highly visible agricultural and life science entrepreneurship program at Iowa State that will be considered the best in the nation.

The successful candidate will develop economics courses related to entrepreneurship, innovation, evolution of new business, entrepreneurial finance, firm and industry dynamics, local industrial characteristics and economic growth, and so on. Teaching will be primarily at the undergraduate level, but may include some graduate offerings. The candidate will use the resources and staff of the Agricultural Entrepreneurship Initiative to develop educational materials, internships, service learning programs, seminars and short-courses that support entrepreneurship education across the College of Agriculture and Life Sciences.

The candidate's program will address the key issues of modern agribusiness firms in an innovative fashion. Topics addressed might include but are not limited to the process of entrepreneurship and new business creation in the food and agricultural sector; human capital and entrepreneurship; strategic decisions for entrepreneurial firms such as entry and growth, marketing and licensing, business organization and personnel management, and acquisitions and mergers or new-firm spin-offs; public policy related to entrepreneurship and economic growth.

Applicants should have a PhD or an advanced degree and national prominence in programs related to entrepreneurship. Demonstrated leadership, organization, and communication skills are essential. Rank as Professor or Adjunct Professor and salary are negotiable based on education and experience. Adjunct Professors are typically appointed for a five-year renewable term. The successful applicant will be a member of the Department of Economics; the tenure home, if applicable, could be elsewhere based on academic training and credentials. Applicants should e-mail a letter of application, curriculum vita, examples of scholarly or analytical work, and evidence of teaching effectiveness and/or business experience (if available) to entrep@econ.iastate.edu (pdf format preferred). Applicants should also submit the names of at least three references.

Review of applications will begin immediately and continue until the position is filled. Iowa State University is an equal opportunity — affirmative action employer. CONTACT: Arne Hallam, (515) 294-5861, ahallam@iastate.edu. For more information about the Department of Economics and the Agricultural Entrepreneurship Initiative see <http://www.econ.iastate.edu/> and <http://www.entrepreneurship.ag.iastate.edu/>.